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October 27, 2023

Consolidated Financial Results for the Six Months Ended September 30, 2023 (Under Japanese GAAP)



Company name: BULL-DOG SAUCE CO., LTD.
 Listing: Tokyo Stock Exchange
 Securities code: 2804
 URL: <https://www.bulldog.co.jp>
 Representative: Hisatoshi Ishigaki, President and Representative Director
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 Telephone: +81-3-3668-6821
 Scheduled date to file quarterly securities report: November 2, 2023
 Scheduled date to commence dividend payments: December 1, 2023
 Preparation of supplementary material on quarterly financial results: Yes
 Holding of quarterly financial results briefing: Yes (for analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the six months ended September 30, 2023 (from April 1, 2023 to September 30, 2023)

(1) Consolidated operating results (cumulative)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Six months ended								
September 30, 2023	7,257	9.0	361	141.0	485	(13.2)	52	(85.4)
September 30, 2022	6,656	(0.5)	150	(53.6)	559	(7.6)	361	(13.9)

Note: Comprehensive income For the six months ended September 30, 2023: ¥1,028 million [194.7%]
 For the six months ended September 30, 2022: ¥348 million [83.1%]

	Basic earnings per share	Diluted earnings per share
Six months ended	Yen	Yen
September 30, 2023	3.95	—
September 30, 2022	27.10	—

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
September 30, 2023	32,599	21,052	64.6	1,576.25
March 31, 2023	36,300	20,257	55.8	1,517.85

Reference: Equity
 As of September 30, 2023: ¥21,052 million
 As of March 31, 2023: ¥20,257 million

2. Cash dividends

	Annual dividends per share				
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended March 31, 2023	–	17.00	–	18.00	35.00
Fiscal year ending March 31, 2024	–	17.00			
Fiscal year ending March 31, 2024 (Forecast)			–	18.00	35.00

Note: Revisions to the forecast of cash dividends most recently announced: None

3. Consolidated financial result forecasts for the fiscal year ending March 31, 2024 (from April 1, 2023 to March 31, 2024)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	14,230	5.2	400	(7.2)	550	(55.5)	50	(91.6)	3.75

Note: Revisions to the financial result forecasts most recently announced: Yes

*** Notes**

(1) Changes in significant subsidiaries during the period (changes in specified subsidiaries resulting in change in scope of consolidation): None

Newly included: – companies (Company name)

Excluded: – companies (Company name)

(2) Adoption of accounting treatment specific to the preparation of quarterly consolidated financial statements: Yes

Note: For details, please see “Notes to Quarterly Consolidated Financial Statements” on page 9 of the attachments (written only in Japanese).

(3) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: None

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: None

(iv) Restatement: None

(4) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of September 30, 2023	13,954,880 shares
As of March 31, 2023	13,954,880 shares

(ii) Number of treasury shares at the end of the period

As of September 30, 2023	598,854 shares
As of March 31, 2023	608,854 shares

(iii) Average number of shares outstanding during the period (cumulative from the beginning of the fiscal year)

Six months ended September 30, 2023	13,349,859 shares
Six months ended September 30, 2022	13,346,118 shares

* The Company has introduced the Directors’ Compensation BIP Trust. Shares of the Company held by the Trust are included in treasury shares to be deducted in calculation of the average number of shares outstanding during the period.

* Quarterly financial results reports are outside the scope of quarterly review conducted by certified public accountants or an audit corporation.

* Explanation on the proper use of financial result forecasts and other notes

The earnings forecasts and forward-looking statements herein are based on information currently available to the Company as of the announcement date of this report, and actual results may differ from these forecasts due to various factors in the future. For matters regarding the above earnings forecasts, please see page 3 of the attachments (written only in Japanese).

2. Quarterly Consolidated Financial Statements

(1) Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2023	As of September 30, 2023
Assets		
Current assets		
Cash and deposits	6,056	1,222
Accounts receivable - trade	4,473	5,020
Merchandise and finished goods	1,660	1,411
Raw materials and supplies	172	150
Work in process	22	21
Other	239	374
Total current assets	12,625	8,200
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	2,322	4,485
Machinery, equipment and vehicles, net	1,847	2,690
Land	2,784	2,784
Construction in progress	8,352	4,749
Other, net	189	220
Total property, plant and equipment	15,496	14,930
Intangible assets	64	124
Investments and other assets		
Investment securities	7,337	8,667
Deferred tax assets	97	87
Other	688	597
Allowance for doubtful accounts	(8)	(8)
Total investments and other assets	8,115	9,343
Total non-current assets	23,675	24,398
Total assets	36,300	32,599

(Millions of yen)

	As of March 31, 2023	As of September 30, 2023
Liabilities		
Current liabilities		
Notes and accounts payable - trade	1,858	1,586
Electronically recorded obligations - operating	437	272
Short-term borrowings	125	425
Current portion of long-term borrowings	671	643
Income taxes payable	263	60
Accounts payable - other	4,448	334
Accrued expenses	1,322	1,226
Provision for bonuses	169	184
Other	42	48
Total current liabilities	9,338	4,781
Non-current liabilities		
Long-term borrowings	4,986	4,666
Deferred tax liabilities	715	1,069
Retirement benefit liability	919	920
Provision for share awards for directors (and other officers)	22	25
Provision for executive officers' retirement benefits	36	46
Long-term accounts payable - other	14	14
Other	11	23
Total non-current liabilities	6,704	6,765
Total liabilities	16,043	11,546
Net assets		
Shareholders' equity		
Share capital	1,044	1,044
Capital surplus	2,564	2,564
Retained earnings	15,452	15,262
Treasury shares	(804)	(794)
Total shareholders' equity	18,257	18,076
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,973	2,948
Foreign currency translation adjustment	17	20
Remeasurements of defined benefit plans	9	6
Total accumulated other comprehensive income	2,000	2,975
Total net assets	20,257	21,052
Total liabilities and net assets	36,300	32,599

(2) Quarterly Consolidated Statements of Income and Comprehensive Income

Quarterly Consolidated Statements of Income

Six months ended September 30

(Millions of yen)

	For the six months ended September 30, 2022	For the six months ended September 30, 2023
Net sales	6,656	7,257
Cost of sales	4,489	4,846
Gross profit	2,166	2,411
Selling, general and administrative expenses	2,016	2,049
Operating profit	150	361
Non-operating income		
Interest income	0	0
Dividend income	120	116
Gain on sale of investment securities	300	–
Insurance claim income	–	21
Other	4	7
Total non-operating income	426	144
Non-operating expenses		
Interest expenses	6	16
Commission expenses	3	–
Foreign exchange losses	6	2
Other	0	1
Total non-operating expenses	16	20
Ordinary profit	559	485
Extraordinary losses		
Loss on retirement of non-current assets	11	22
Impairment losses	–	85
Loss on valuation of investment securities	0	11
Business restructuring costs	22	257
Other	–	2
Total extraordinary losses	34	379
Profit before income taxes	525	105
Income taxes	163	53
Profit	361	52
Profit attributable to non-controlling interests	–	–
Profit attributable to owners of parent	361	52

Quarterly Consolidated Statements of Comprehensive Income

Six months ended September 30

(Millions of yen)

	For the six months ended September 30, 2022	For the six months ended September 30, 2023
Profit	361	52
Other comprehensive income		
Valuation difference on available-for-sale securities	(19)	975
Foreign currency translation adjustment	10	3
Remeasurements of defined benefit plans, net of tax	(3)	(2)
Total other comprehensive income	(12)	975
Comprehensive income	348	1,028
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	348	1,028
Comprehensive income attributable to non-controlling interests	—	—

(3) Quarterly Consolidated Statements of Cash Flows

(Millions of yen)

	For the six months ended September 30, 2022	For the six months ended September 30, 2023
Cash flows from operating activities		
Profit before income taxes	525	105
Depreciation	360	398
Impairment losses	–	85
Increase (decrease) in provision for bonuses	9	15
Increase (decrease) in retirement benefit liability	25	(3)
Increase (decrease) in provision for share awards for directors (and other officers)	–	3
Increase (decrease) in provision for executive officer's retirement benefits	(6)	9
Interest and dividend income	(121)	(116)
Interest expenses	6	16
Commission expenses	3	–
Business restructuring costs	22	257
Loss (gain) on sale and retirement of non-current assets	11	22
Loss (gain) on sale of investment securities	(300)	–
Loss (gain) on valuation of investment securities	0	11
Decrease (increase) in trade receivables	191	(547)
Decrease (increase) in inventories	(199)	272
Increase (decrease) in trade payables	53	(437)
Decrease (increase) in consumption taxes refund receivable	(19)	(101)
Increase (decrease) in accrued expenses	(92)	(91)
Other, net	(95)	(84)
Subtotal	376	(182)
Interest and dividends received	121	116
Interest paid	(6)	(16)
Payment for business restructuring costs	(9)	(241)
Income taxes paid	(184)	(245)
Net cash provided by (used in) operating activities	297	(570)
Cash flows from investing activities		
Purchase of property, plant and equipment	(3,829)	(4,063)
Purchase of intangible assets	(39)	(7)
Purchase of investment securities	(3)	(3)
Proceeds from sales and others of investment securities	412	–
Other, net	180	213
Net cash provided by (used in) investing activities	(3,278)	(3,862)

(Millions of yen)

	For the six months ended September 30, 2022	For the six months ended September 30, 2023
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	80	300
Proceeds from long-term borrowings	2,500	–
Repayments of long-term borrowings	(128)	(347)
Proceeds from disposal of treasury shares	–	3
Dividends paid	(236)	(243)
Other, net	(7)	(4)
Net cash provided by (used in) financing activities	2,207	(292)
Effect of exchange rate change on cash and cash equivalents	7	2
Net increase (decrease) in cash and cash equivalents	(766)	(4,723)
Cash and cash equivalents at beginning of period	4,371	5,930
Increase in cash and cash equivalents resulting from inclusion of subsidiaries in consolidation	65	–
Cash and cash equivalents at end of period	3,669	1,207